



# Jet Charter Resources

## ON-DEMAND HOURLY RATES VS. JET CARDS

### About the Hourly Rate Comps

Traditional platforms do not offer fixed hourly rates, but clients often ask how on-demand pricing compares to jet cards over long term usage periods.

Please note the following:

- Trips listed are actual flights booked by evoJETS clients between 2015-2017
- evoJETS charges include all taxes and fees associated with the charter
- Jet card hourly rates are often published WITHOUT fuel costs and 7.5% federal tax, which are billed in addition to flight time charges – please confirm with your specific provider

### TURBOPROP / VERY LIGHT JET

TRIP TYPE	# DAYS	DEPART	ARRIVE	AIRCRAFT TYPE	FLIGHT HOURS	EVOJETS FLIGHT COST	DELTA FLIGHT COST
RT	1	Indianapolis, IN	New York, NY	Phenom 100	4.00	\$12,825	\$21,000
RT	2	White Plains, NY	Greensboro, NC	Eclipse 500	3.30	\$9,750	\$17,325
OW	1	Canton, OH	Wichita, KS	King Air 350	3.80	\$11,050	\$19,950
RT	1	Sacramento, CA	Multi-Destination	King Air 300	7.80	\$16,230	\$40,950
RT	1	Indianapolis, IN	Charlotte, NC	Pilatus PC-12	4.50	\$9,750	\$23,625
RT	1	New York, NY	Burlington, VT	Citation M2	2.50	\$8,350	\$13,125
RT	1	St. Louis, MO	Little Rock, AR	Phenom 100	3.50	\$11,980	\$18,375
RT	3	Tucson, AZ	Henderson, NV	King Air 200	3.75	\$10,895	\$19,688
RT	3	Carlsbad, CA	Mammoth, CA	King Air 200	3.00	\$8,500	\$15,750
<b>HOURLY RATES</b>						<b>\$2,748</b>	<b>\$5,250</b>
<b>TOTAL CHARGES</b>					<b>36.15</b>	<b>\$99,330</b>	<b>\$189,788</b>

**ON-DEMAND CASH SAVINGS: \$90,458.00**

**48% VS JET CARD**

**PLEASE NOTE:** DPJ does not offer jet cards on Turboprops or Very Light Jets (VLJ). Our comparison instead uses DPJ Light Jet prices.

## LIGHT JET

TRIP TYPE	# DAYS	DEPART	ARRIVE	AIRCRAFT TYPE	FLIGHT HOURS	EVOJETS FLIGHT COST	DELTA FLIGHT COST
OW	1	Morristown, NJ	Stuart, FL	Lear 45	2.50	\$9,685	\$13,125
RT	3	Las Vegas, NV	New York, NY	Beechjet 400	10.20	\$35,590	\$53,550
RT	5	Lima, OH	Phoenix, OH	Citation V (Ultra)	7.80	\$31,100	\$40,950
OW	1	Vail, CO	Houston, TX	Hawker 400XP	2.80	\$12,925	\$14,700
RT	2	W. Palm Beach, FL	Cayman Isl.	Lear 45	3.10	\$12,425	\$16,275
OW	1	Stuart, FL	Newburgh, NY	Citation CJ2	2.90	\$10,395	\$15,225
RT	3	Las Vegas, NV	Olathe, KS	Lear 35A	5.40	\$17,550	\$28,350
OW	1	Telluride, CO	New York, NY	Hawker 400XP	4.30	\$17,985	\$22,575
RT	1	New York, NY	Burlington, VT	Citation M2	2.10	\$8,350	\$11,025
<b>HOURLY RATES</b>						<b>\$3,796</b>	<b>\$5,250</b>
<b>TOTAL CHARGES</b>					<b>41.10</b>	<b>\$156,005</b>	<b>\$215,775</b>

**ON-DEMAND CASH SAVINGS: \$59,770.00**

**28% VS JET CARD**

## MIDSIZE JET

TRIP TYPE	# DAYS	DEPART	ARRIVE	AIRCRAFT TYPE	FLIGHT HOURS	EVOJETS FLIGHT COST	DELTA FLIGHT COST
RT	2	New York, NY	Pontiac, MI	Citation Excel	4.20	\$18,001	\$28,770.00
RT	2	Las Vegas, NV	Montreal, CAN	Citation III	9.30	\$33,625	\$63,705.00
OW	1	New York, NY	Boca Raton, FL	Lear 60XR	2.60	\$11,825	\$17,810.00
OW	1	Aspen, CO	New York, NY	Citation Excel	4.00	\$19,923	\$27,400.00
RT	3	Las Vegas, NV	Olathe, KS	Lear 60XR	5.20	\$23,750	\$35,620.00
RT	1	Indianapolis, IN	New Orleand, LA	Gulfstream G-100	3.90	\$14,625	\$26,715.00
RT	2	Nashville, TN	Eugene, OR	Hawker 800A	8.90	\$39,950	\$60,965.00
RT	2	Seattle, WA	Philadelphia, PA	Citation Excel	11.60	\$51,195	\$79,460.00
OW	1	Philadelphia, PA	Miami, FL	Lear 55	2.40	\$10,275	\$16,440.00
<b>HOURLY RATES</b>						<b>\$4,283</b>	<b>\$6,850</b>
<b>TOTAL CHARGES</b>					<b>52.10</b>	<b>\$223,169</b>	<b>\$356,885</b>

**ON-DEMAND CASH SAVINGS: \$133,716.00**

**37% VS JET CARD**

## SUPERMIDSIZE JET

TRIP TYPE	# DAYS	DEPART	ARRIVE	AIRCRAFT TYPE	FLIGHT HOURS	EVOJETS FLIGHT COST	DELTA FLIGHT COST
OW	1	Aspen, CO	New York, NY	Citation Sovereign	4.00	\$21,167	\$38,600.00
OW	1	New York, NY	Stuart, FL	Citation X	2.60	\$13,800	\$25,090.00
RT	4	New York, NY	Bartow, FL	Hawker 1000	5.50	\$24,444	\$53,075.00
RT	2	Oakland, CA	New York, NY	Challenger 300	11.50	\$56,475	\$110,975.00
OW	1	Las Vegas, NV	Boca Raton, FL	Hawker 1000	4.10	\$22,600	\$39,565.00
OW	1	New York, NY	Aspen, CO	Hawker 4000	4.50	\$23,885	\$43,425.00
RT	2	Oakland, CA	New York, NY	Challenger 300	10.30	\$56,475	\$99,395.00
RT	3	New York, NY	San Diego, CA	Gulfstream G-200	10.60	\$67,500	\$102,290.00
OW	1	Burlington, VT	Salt Lake City, UT	Falcon 50	4.80	\$27,195	\$46,320.00
<b>HOURLY RATES</b>						<b>\$5,415</b>	<b>\$9,650</b>
<b>TOTAL CHARGES</b>					<b>57.90</b>	<b>\$313,541</b>	<b>\$558,735</b>

**ON-DEMAND CASH SAVINGS: \$245,194.00**

**44% VS JET CARD**

## HEAVY JET

TRIP TYPE	# DAYS	DEPART	ARRIVE	AIRCRAFT TYPE	FLIGHT HOURS	EVOJETS FLIGHT COST	DELTA FLIGHT COST
OW	1	New York, NY	Aspen, CO	Challenger 601	4.50	\$25,819	\$59,175.00
RT	14	Boca Raton, FL	Los Angeles, CA	Gulfstream GIV-SP	10.80	\$71,375	\$142,020.00
OW	1	Aspen, CO	New York, NY	Legacy 600	4.00	\$25,495	\$52,600.00
RT	5	New York, NY	Orlando, FL	Falcon 2000	8.50	\$59,390	\$111,775.00
OW	1	Rome, ITA	New York, NY	Gulfstream GIV	9.60	\$64,500	\$126,240.00
OW	1	Vail, CO	Los Angeles, CA	Gulfstream GIV	1.90	\$13,100	\$24,985.00
RT	4	Dallas, TX	New York, NY	Gulfstream GIV-SP	6.60	\$56,650	\$86,790.00
RT	4	Addison, TX	Ketchikan, AK	Gulfstream GIV-SP	10.60	\$73,650	\$139,390.00
OW	1	Boca Raton, FL	New York, NY	Falcon 2000EX	2.60	\$17,500	\$34,190.00
<b>HOURLY RATES</b>						<b>\$6,895</b>	<b>\$13,150</b>
<b>TOTAL CHARGES</b>					<b>59.10</b>	<b>\$407,479</b>	<b>\$777,165</b>

**ON-DEMAND CASH SAVINGS: \$369,686.00**

**48% VS JET CARD**

### About the Jet Card Rates

- Jet card rates listed are from Delta Private Jets (“DPJ”).
- DPJ hourly rates are based on a \$250,000 jet card purchase, published online as of 12/31/2015:
  - Light Jet - \$5,250 / Midsize Jet - \$6,850 / Supermidsize Jet - \$9,650 / Heavy Jet - \$13,150
- DPJ jet card rates may have changed since the creation of this document.
- DPJ flight charges are based purely on published hourly rates and are estimates only – actual pricing may vary based on details not made publicly available. evoJets does not own or operate aircraft. Full Disclaimer: [www.evojets.com/disclaimer](http://www.evojets.com/disclaimer)